



# Recruiting High Sales Achievers

## Nine key reasons behind our incredible Testimonials -

**ONE** - Sales is all we do and we've been doing it for decades!

**TWO** - when you are represented by Sales Central, you are represented by a real sales specialist who knows the difference between performers and pretenders. For most clients, their recruitment will be done by Grant Hyman, who knows so much about selling that he wrote the book!

**THREE** - when you are represented by Sales Central, you are represented by someone with literally decades of successful Sales experience, who's been where you are, meaning we have practical understanding and experience with the significant issues of the process of attracting, assessing, hiring, inducting, training and managing successful Sales people.

**FOUR** - our fees are less than some recruiters who have nothing of our expertise!

**FIVE** - we are happy to interview worthy candidates initially via the phone and then face-to-face on evenings and weekends, giving you the best possible exposure to the broadest possible range of applicants.

**SIX** - our 3 month replacement guarantee INCLUDES follow-up and Coaching support! We even package in High-Performance Training if appropriate.

**SEVEN** - our fees are totally transparent. We make no profit on 3<sup>rd</sup> party services eg advertising or materials.

**EIGHT** - we pay for any web-based advertising and if we recommend a newspaper advertisement, we'll share the cost equally with you (to prove that we don't make a profit on the advert, you are welcome to place it and deduct the 50% of the cost from our fee).

**NINE** - you and the successful applicant both receive complimentary signed copies of the book!

**Grant Hyman is ready to discuss your needs on 0407-219-541.**

[www.salescentral.com.au](http://www.salescentral.com.au)